

## Proposed FY16 Budget Update FARMC Meeting, 8/9/2016 Board Meeting, 9/13/2016

## Significant changes in proposed FY16 operating budget

Reminder: Board-approved Dec 2015 balanced budget of \$4.9M was updated to \$5.1M due to strong year-end fundraising and presented to FARMC in March 2016.

#### Revenue

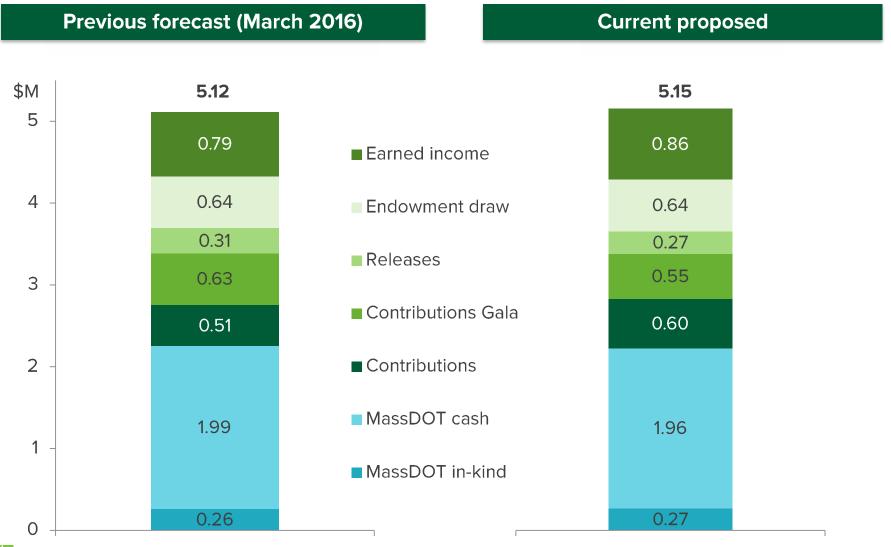
- (\$0.03M) MassDOT funds used for capital purchase
- \$0.08M outperformance of earned income
- Add'l funds raised for FY17 not reflected in FY16 operating budget

#### Expense

- (\$0.07M) vacancy savings in Park Ops
- \$0.03M new Earned Income Manager hire in Programs



### Proposed FY16 operating revenue – slight increase





FY16 proposed operating revenue does not include \$236k in restricted contributions raised for FY17

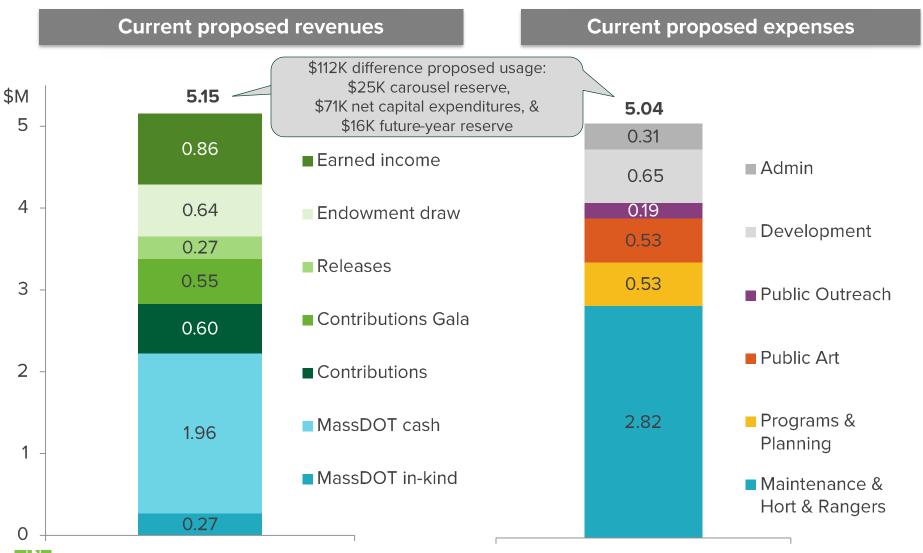
### Proposed FY16 operating expenses – slight decrease

| Previou | s forecast (Ma      | arch 2016)  | Current proposed |  |  |  |  |
|---------|---------------------|---|------------------|--|--|--|--|
| \$M     | 5.09                |   | 5.04             |  |  |  |  |
| 5 -     | 0.31                |   | 0.31             |  |  |  |  |
|         | 0.63                | Admin   | 0.65             |  |  |  |  |
| 4 -     | <b>0.22</b><br>0.53 | Development   | 0.19<br>0.53     |  |  |  |  |
| 3 -     | 0.50                | Public Outreach   | 0.53             |  |  |  |  |
| 2 -     |                     | Public Art  |                  |  |  |  |  |
| 1 -     | 2.90                | <ul> <li>Programs &amp;<br/>Planning</li> <li>Maintenance &amp;<br/>Hort &amp; Rangers</li> </ul> | 2.82             |  |  |  |  |
| 0       |                     |   |                  |  |  |  |  |



Including cash+in-kind; excludes depreciation expense, a majority of which relates to the fully-funded carousel

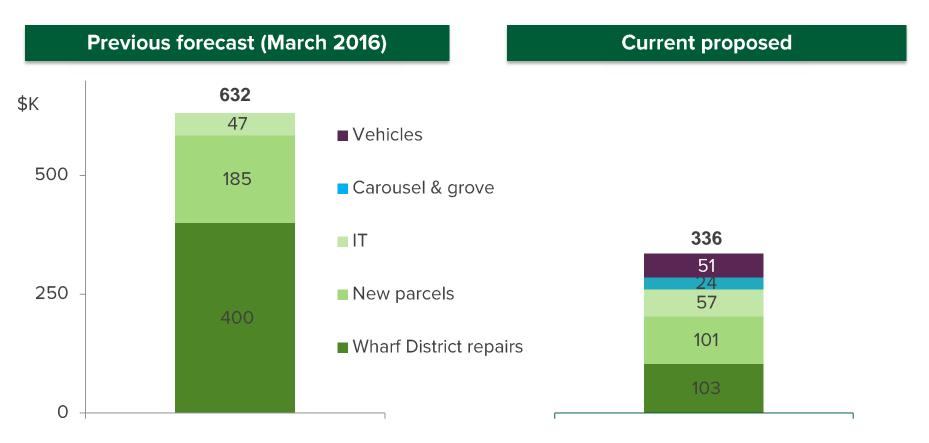
## Proposed FY16 forecasted budget – still balanced





Including cash+in-kind; excludes \$318k depreciation expense, a majority of which relates to the fully-funded carousel

### Proposed FY16 capital expenditures



#### **Significant updates**

- New parcel repairs and improvements decreased as timetable extended into FY17
- Wharf decreased as MCC grant not received
- Vehicles 1 replacement van for Programs; 1 added van for masonry
- Carousel & grove repairs and improvements paid with prior year restricted funds

# Rose Kennedy Greenway Conservancy Operating & Capital Mid-Year Proposed Budget Draft as of 8.2.16; \$K

|  | 1110                         |   |                                 |   |                            |   |                                |  |
|--|------------------------------|---|---------------------------------|---|----------------------------|---|--------------------------------|--|
|  | Board budget<br>appvd Dec 15 |   | FARMC budget<br>updated Mar '16 |   | Proposed budget<br>Aug '16 |   | Variance<br>(Aug vs.<br>March) |  |
|  | арруц                        | Dec 15  | upualed                         |   | AL                         | ig io   | IVId                           | ICH)   |
| OPERATING:   |                              |   |                                 |   |                            |   |                                |  |
| Operating revenue and support:   |                              |   |                                 | 1000  |                            | 4050  |                                |  |
| Government Support, MassDOT  |                              | 1,988   |                                 | 1,988   |                            | 1,958   |                                | (30)   |
| Contributions  |                              | 457   |                                 | 384   |                            | 379   |                                | (5)  |
| Greenway Gala  |                              | 650   |                                 | 630   |                            | 550   |                                | (80)   |
| Earned income  |                              | 780   |                                 | 788   |                            | 864   |                                | 76   |
| In-Kind Public   |                              | 265   |                                 | 265   |                            | 267   |                                | 2  |
| In-Kind Private  |                              | 22  |                                 | 22  |                            | 90  |                                | 68   |
| Public Art   |                              | 100   |                                 | 100   |                            | 134   |                                | 34   |
| Releases of prior yr temp rest rev, Other  |                              | 61  |                                 | 303   |                            | 274   |                                | (29)   |
| Endowment - Operations & Ed  |                              | 635   |                                 | 635   |                            | 636   |                                | 1  |
| Carousel reserve   |                              | (25)  |                                 | -   |                            | -   |                                | -  |
| Total Operating Revenue  | \$                           | 4,933   | \$                              | 5,115   | \$                         | 5,152   | \$                             | 37   |
| Operating expenses (no depreciation)   |                              |   |                                 |   |                            |   |                                |  |
| M&H&R  |                              | 2,894   |                                 | 2,893   |                            | 2,821   |                                | (72)   |
| Public Outreach  |                              | 214   |                                 | 218   |                            | 191   |                                | (27)   |
| Public Art   |                              | 532   |                                 | 534   |                            | 533   |                                | (1)  |
| Public Programs  |                              | 383   |                                 | 507   |                            | 532   |                                | 25   |
| Admin  |                              | 307   |                                 | 306   |                            | 314   |                                | 8  |
| Development  |                              | 602   |                                 | 631   |                            | 649   |                                | 18   |
| Total Operating Expenses   | \$                           | 4,932   | \$                              | 5,089   | \$                         | 5,040   | \$                             | (49)   |
| Increase/(decrease) before deprec, Operating   | \$                           | 1   | \$                              | 26  | \$                         | 112   | \$                             | 86   |
| CAPITAL:<br>Capital revenue and support:<br>Government Support, MassDOT<br>Contributions<br>Releases of prior yr temp rest rev, MassDOT<br>Releases of prior yr temp rest rev, Other<br>Total Capital Revenue<br>Capital Expenses<br>Wharf District repairs<br>New Parcels<br>Vehicles<br>Carousel & Grove repairs<br>IT<br>Total Capital Expenses<br>Increase/(decrease), Capital | \$<br>\$<br>\$               | -<br>400<br>175<br>10<br>585<br>400<br>185<br>-<br>-<br>47<br>632<br>(47) | \$<br>\$<br>\$                  | -<br>300<br>175<br>115<br>590<br>400<br>185<br>-<br>52<br>637<br>(47) | \$<br>\$<br>\$             | 30<br>32<br>80<br>123<br>265<br>103<br>101<br>51<br>24<br>57<br>336<br>(71) | \$<br>\$<br>\$                 | 30<br>(268)<br>(95)<br>8<br>(325)<br>(325)<br>(297)<br>(84)<br>51<br>24<br>5<br>(301)<br>(301)<br>(24) |
|  |                              |   |                                 |   |                            |   |                                |  |
| Increase/(decrease) before deprec, Operating & Capital   | \$                           | (46)  | \$                              | (21)  | \$                         | 41  | \$                             | 62   |
| Carousel reserve   |                              | -   |                                 | 25  |                            | 25  |                                | -  |
| Depreciation   |                              | 303   |                                 | 303   |                            | 318   |                                | 15   |

FY16

| 5.        |   |  |  |  |  |
|-----------|---|--|--|--|--|
| )         | Notes   |  |  |  |  |
|           |   |  |  |  |  |
|           |   |  |  |  |  |
| (30)      | \$30k moved to capital to cover maintenance van purchase      |  |  |  |  |
| (5)       | Also \$91k raised for FY17 not reflected here                 |  |  |  |  |
| (80)      |   |  |  |  |  |
| 76        |   |  |  |  |  |
| 2         |   |  |  |  |  |
| 68        |   |  |  |  |  |
| 34        | so \$145k raised for FY17 not reflected here                  |  |  |  |  |
|           | Due to lower expenses, funds to be released in FY17           |  |  |  |  |
| 1         | A record of pot operating, now shown helow                    |  |  |  |  |
|           | A reserve is not operating; now shown below                   |  |  |  |  |
| 37        |   |  |  |  |  |
| -         |   |  |  |  |  |
|           |   |  |  |  |  |
| (72)      | Savings from staff vacancies                                  |  |  |  |  |
| (27)      |   |  |  |  |  |
| (1)       |   |  |  |  |  |
| 25        | incl \$25k of salary new Earned Income Manager (9/2016)       |  |  |  |  |
| 8<br>10   |   |  |  |  |  |
| 18        |   |  |  |  |  |
| (49)      |   |  |  |  |  |
|           |   |  |  |  |  |
| 86        |   |  |  |  |  |
|           |   |  |  |  |  |
|           |   |  |  |  |  |
|           |   |  |  |  |  |
| 00        |   |  |  |  |  |
| 30        | \$30k reallocated from operating for maintenance van purchase |  |  |  |  |
| (68)      | large MCC grant & matching contributions not awarded          |  |  |  |  |
| (95)<br>8 | timetable for new parcel improvements extending into FY17     |  |  |  |  |
| U         |   |  |  |  |  |
|           |   |  |  |  |  |

- 25)
- (897) postponed several capital improvements when grant denied(84) timetable for new parcel improvements extending into FY17
- 51 1**M&H** van, 1programs van
- 24 covered by prior yr temp restricted funds
- 5
- 30**1**)
- 24)
- 62

originally budgeted as net revenue